

***Why You Need The SANS Upgrade
And Maintenance Plan For Your
Sony Virtuoso™/Soloist®
Digital Language Learning System***



- Excellent Software is Always in an Evolutionary Process. SANS is committed to this philosophy. Continual product development to meet educators' needs always at the top of our list.
- Teaching Methodologies, National, State, and Local Standards Often Demand Change to Produce More Positive Educational Outcomes. Software functionality needs to evolve to meet these needs.
- Universally Accepted Technology Standards and Operating System Parameters Change Frequently.
- Educational Institutions Need to Make Financially Sound Investments, assuring a Positive ROI For Technology Purchases. Software Maintenance and Upgrades must be an Integral Part of this plan.
- You are Competing for Students. Your Language Technology Products Should Reflect Your Desire to Provide Your Students with a Superior Language Program.
- The SANS Sony software enhancements are provided in a consistent and timely manner. Our PC Registration process assures that you have the most recent changes to your software without the need to tie up your IT staff for installation.
- Your Local SANS Reseller/Salesperson will work with you to determine the best multi-year plan for your organization. Contact your local SANS Sony Language Learning Systems Reseller today to discuss your school's plan for Upgrade/Maintenance or e-mail us at sales@sansinc.com for assistance.